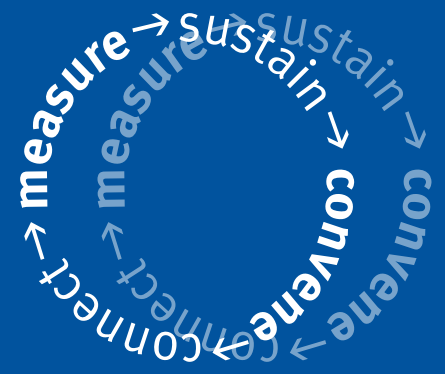


Getting Connected

BOSTON PRIVATE INDUSTRY COUNCIL



The Boston Private Industry Council (PIC) has launched a career navigation and internship program for rising community college students from the city of Boston. The program, called "Getting Connected," aims to better prepare students for the world of work following college graduation.

Bunker Hill Community College students who participate in Success Boston - the city's college completion initiative - are connected with a PIC Postsecondary Coach. Coaches refer their students to the PIC's Postsecondary Employer Account Manager (PEAM) who works with students interested in obtaining employment or internships. To participate in internship opportunities, students must create a formal resume and attend professional development workshops. Student interns are evaluated on foundation and occupation-specific skills.

Students work with the PEAM to find employment opportunities that align with their field of study. Students are matched with employers based on their interests and professional and technical skills.

Benefits to Employers

- No-fee referral service to workers who can fill staffing needs
- Assistance building your company's workforce development pipeline
- Investment in the local community where your company does business
- Prepared students who are ready to work
- Access to PIC staff who provide support throughout the process

Examples of Student Jobs

- **Human Resources/Community Affairs:** Schedule events and meetings
- **Marketing:** Assist with development of presentations and training documents
- **IT:** Software installation, support desk staffing, and troubleshooting
- **Operations:** Receive, validate, and prepare customer transactions

Taking students from education to career



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GETTING CONNECTED EMPLOYERS

Apple
 Allied Universal
 Aramark
 BPE
 Bulfinch Temporary Services
 Carbonite
 Macy's
 Starbucks
 State Street Corporation
 Turner Construction

Career Readiness Activities

PIC staff prepare students for school-year and summer employment. Students participate in the following career readiness activities throughout the school year:

Career and Education Goal Setting and Planning

PIC Postsecondary Coaches work with students to assess their career interests and help them develop career and education plans. Each student develops actionable steps to ensure that he or she is on the right path to achieve education and career goals.

Resume Preparation and Interview Skills Training

Students meet with the PIC's Postsecondary Employer Account Manager to develop a formal resume based on their skills and experiences. Students then participate in interview skills workshops and mock interviews to prepare them for this key phase of the job search.

Professional and Workplace Skills

The PIC's Postsecondary Employer Account Manager has developed workshops to prepare students for employment in professional settings. Students learn how to dress for success, take initiative, and be a team player. Time management workshops also help students balance their academic and work schedules.

Making the Connection

The Getting Connected career readiness program ensures that students are ready to contribute to their employer from day one. Many students already have extensive work experience and in-demand skills. The PIC's Postsecondary Employer Account Manager will match students with the needs of employers based on students' skills, interests, and experiences.

How much does it cost to hire a student?

Hiring a college intern may cost less than you would expect. The table below reflects the total cost to your company to hire one student for a 10-week experience.

	25 hours / week	30 hours / week	35 hours / week
\$15/hour	\$4,163	\$4,995	\$5,828
\$16/hour	\$4,440	\$5,328	\$6,216
\$17/hour	\$4,718	\$5,661	\$6,605

*Wages include an 11% fringe: FICA, Unemployment, & Workers Comp



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